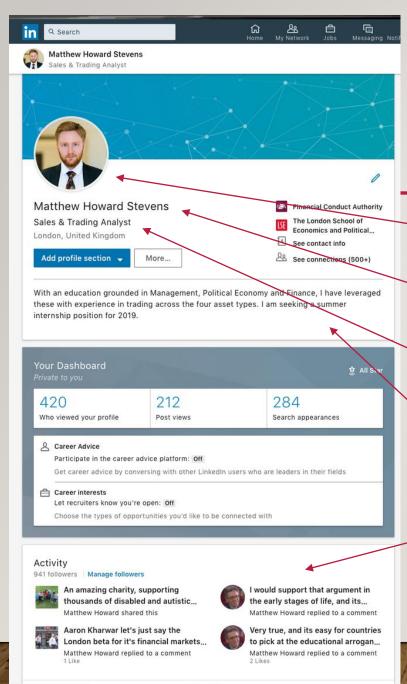
USING LINKEDIN





The Dashboard

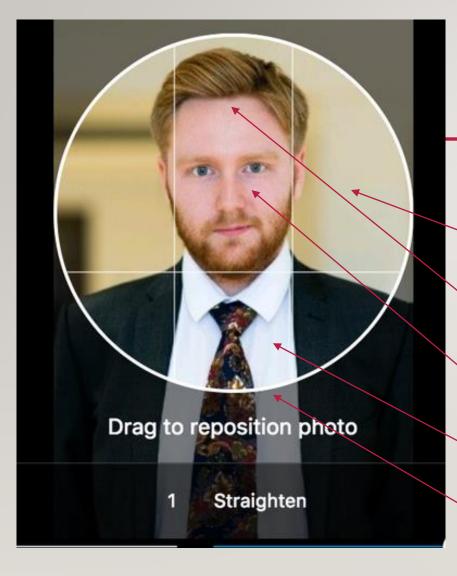
Professional Photo

Use the same name and format across CV, business cards etc. to allow contacts to find you easily

Appropriate headline to summarize what you do

How could you summarise you CV in 2/3 lines?

Ensure all activity is appropriate, stay away from strong ideological perspectives and remain consistent with interests



Profile Picture

• Using a high quality camera, face straight on like you would for a passport

Either no background or relevant background blurred out. You are the focus

Brushed hair, neatly cut beard etc

Facial expression should be professional but not cocky

Clothing choice should be appropriate. Suit is the safe option

Position photo so you cover most of the screen and centred



Experience & Education

Both in chronological order

Cut off point for display

What was you role/responsibility?

Outline, grades, modules

Include professional qualifications

Many courses will have a video and/or a course outline PDF. Attach this

Education

The London School of Economics and Political Finance: Summer School (FM250), Pending 2018 - 2018

"Students will learn about the theory and application of Financial Securities and Corporate Finance. The course broadly covers financial instruments, such as equity and fixed income and derivative securities, as well as key concepts in Corporate Finance."

King's College London Bachelor of Scienece (BSc), Political Economy 2017 - 2020

King's College London is regarded as one of the world's leading multidisciplinary universities, and one of the World's top's top so the leading multidisciplinary universities, and one of the World's top's top with the leading multidisciplinary to the leading to

first year result: 2:1

My second year modules are confirmed as: Political Economy: Approaches, Concepts and

-Political Economy, Application, Issues
-Macroeconomics
-Microeconomics
-Econometrics
-Mathematics for Economists
-Game Theory and Strategic Decision-Making
-European Union: Power, Politics and Economics
-Political Change in Europe

I believe these selections give me the knowledge of the economy and markets to successfully integrate into financial services, while also allowing me to have a in depth understanding on the EU and Brexit.

Media (1)



HBX | Harvard Business School CORe (Certificate of Readiness), Pending

2018 – 2019 Activities and Societies: The official course offered to new MBA recruits at Harvard Business School, taught by world leading academics from the School via Harvard University's distance learning platform. I will sit an in person exam to test my knowledge in 2019.



The London Institute of Banking & Finance Level 5 Diploma, Trading & Financial Market Analysis, Pending 2018 – 2018



University of Leicester Certificate of Higher Education (equivalent) , Management Studies, 73%

2016 – 2017
Activities and Societies: Member of the Management Society - Member of the Economics Society - Member of the House

The Management School has an established reputation for excellence. The University of Leicester is renowned for a multi-disciplinary approach to management draws on anthropology, cultural studies, economics, sociology, polítics and psychology – as well as traditional management theories.

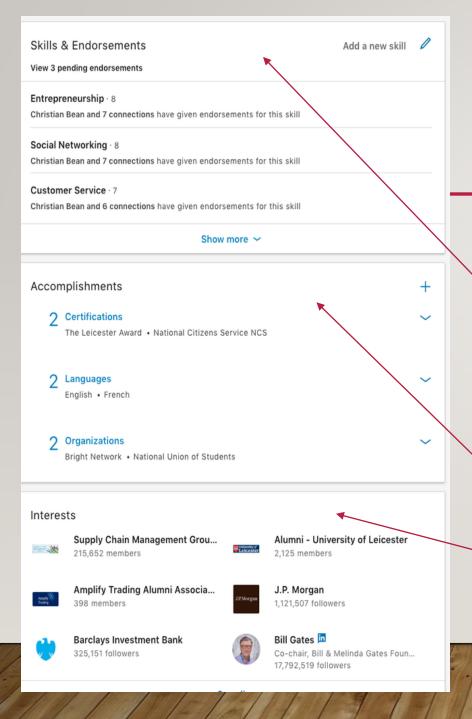
First year modules include:

Economics for Management Foundations of Knowledge Foundations of Management Information Management Introduction to Accountancy Introduction to Marketing Understanding and Using Statistical Information

Media (1)

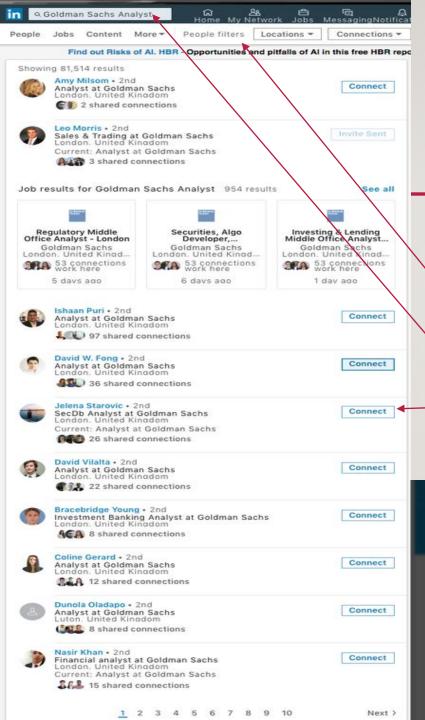


Management at the University of ...



Skills, Accomplishments & Interests

- Skills may be added or removed
- Only the top 3 are shown on dashboard
- Contacts rarely see the others, so you may need to revise them to ensure they are relevant
- University awards such as highest grades, best dissertation etc.
- Languages may be useful to some roles
- Based on groups you are part of and people/firms you follow



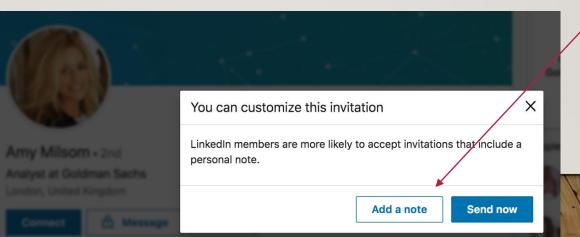
Search engine

- LinkedIn has an exceptionally powerful search engine
- Works by searching entire profiles for key words

Remember to use filters if there is a lot of 'noise' in your results

Company and title, division, assets traded etc. will all wield results

In order to message people, you must be connected first. A strong profile helps this. People will be aware when you view them.



A personalised message May help you make Connections with big names





Matthew Howard Stevens • 5:28 PM

Hi

Thank you for reaching out. I too enjoy meeting new and interesting individuals and your profile really stuck out for me. You're a year ahead of me and you're doing incredible things, and potentially an individual I could learn much from. I'm dedicated to advancing myself personally and professionally and aligning with other like minds is essential to that!

Congratulations on your place at JP Morgan this summer, I can see it is greatly deserved and I look to apply to that scheme too.

All the best,

Matthew

TODAY

• 2:52 AM

Hi Matthew - thank you for your kind words - if there is absolutely anything I can to help you at all then please do let me know!

Messaging

...

Keep email format for first few messages, then follow what they do

Address based on seniority. Fellow summer interns may be less formal, allowing for a more personal relationship

Why are you messaging them, what can you learn from each other, do you have any shared passions, interests or schools?

Leave the conversation at a level where you may return when you need advice, help or guidance.

WRITE A BLOG

Example:

http://emjonesthemacroview.blogspot.com/

- Once a month is fine!
- Pick something that you find interesting. Try to find something different people aren't talking about OR a spin to a story like Brexit that perhaps people have not contemplated be thought provoking.
- Less is more! A effective blog should be concise. Make a point, support your argument and conclude.
- Great to show your enthusiasm for the subject and to showcase your talent BUT make sure it's good (get friends to read/check before posting). Typos are unforgiveable.





market Mogul.

STILL UNSURE ON WHERE TO START?

- Be honest with yourself write down a list of what's most important to YOU
- Write down a pros and cons list of your strengths and weaknesses
- Write a list of what it is you want to achieve in the end (personal goals)
- Match your lists above to a specific job role by researching roles online and networking with people in those roles

YOU MUST DETERMINE WHAT YOU WANT TO DO BEFORE YOU EVEN WRITE A CV!

- Most students fail because their CV/cover letter does not coherently support the role they are applying for
- Regardless of role you must know about real world news impacting markets the enthusiasm and passion will make you different!